For companies.

What a company usually asks before hiring a software supplier, in four pages. All of it is also at yustalabs.com/en/for-companies.

1 Who is behind it and how we work

2 The work and where the data lives

3 Continuity and contract

4 Support, invoicing and prices

Who is behind it?

Yusta Labs is the name I work under: I am Nicolás Yusta, in Buenos Aires.

I write the code of every system, put it into production and look after it afterwards. Whoever answers your email is the person who builds it.

Trade name	Yusta Labs
Responsible	Nicolás Yusta
Where	Buenos Aires, Argentina
In production	Four client systems (SLE Mensajería, MATIAL, Oro Gym and Daily-installment lender) and my own, which runs Yusta Labs.
Tax details	The Argentine tax ID (CUIT), VAT status and invoice type come with the proposal, for supplier registration.

How we work

How long each stage takes and what you get. Who does what, at yustalabs.com/en/how-we-work.

01	**The conversation**	30 minutes, free	The link to that demo, so your team can click through it.
02	**The diagnosis**	A few days	A written quote, within 24 hours of having what I need.
03	**The proposal**	When you sign it	The contract, with a fixed price.
04	**The mockup**	1 to 2 weeks	Approved screens, before I write a line of code.
05	**The build**	2 to 6 weeks	The first part running before the whole thing is done.
06	**Going live**	When you approve it	The system running, and the code, which is yours from the final payment.
07	**Adjustments**	30 to 90 days, depending on the tier	A system that fits how you actually work, at no extra cost.
08	**Maintenance**	1 to 3 months included, then month to month	Someone who finds out before you do if something goes down.

The work

Systems in production, each one with its page at yustalabs.com/en/work.

SLE Mensajería courier company · Buenos Aires — **1,656 deliveries tracked**

Deliveries, courier settlements and client accounts for a courier company, in one panel.

MATIAL road-signage workshop · Buenos Aires — **A second contract, 72 days later**

Numbered quotes, delivery notes and staged work orders for a vehicle workshop.

Oro Gym gym · Buenos Aires — **232 members, run from a phone**

Members, dues and payments for a gym, taken from a phone behind the counter.

Daily-installment lender small loans · Mendoza — **13,052 payments recorded**

The day's collections and each client's reliability, in one panel for a lender that collects in person.

Yusta HQ internal system · Buenos Aires — **17 agents, eleven on a fixed schedule**

Seventeen agents, eleven shifts at fixed times and a watchdog.

Where does the data live?

Read from the code of each system on 5 November.

Every system keeps its data in Firestore, Google's database, on servers in São Paulo.

My clients' systems share one Google project and each one lives in its own space. The database rules run on Google's servers, not in the browser: without permission nothing is read or written, and a user of one system cannot see another's data.

Who gets in	Each person with their own Google account, and nobody gets in unless you allowed it.
What each person can do	Each person has a profile (owner, office, counter, workshop), and what the profile does not allow is stopped by the database, not just the screen.
Backups	The database keeps every minute of the last seven days, and Google takes a daily copy that it keeps for two weeks. Twice a week I take a full copy and store it outside Google.
Deletion	The database is protected so nobody can delete it whole by accident.
The code	One private repository per system, on GitHub, with two-factor authentication on the account. A change reaches a client's system only through a separate review (a pull request) and with my approval.
Certifications	I do not have ISO 27001 or SOC 2. What this page says is what there is, and it can be checked.

System by system

System	Log of who changed what	Without internet
SLE Mensajería	Yes: every addition, change and deletion is logged, with who made it, and that log cannot be deleted.	Keeps working and uploads when the connection is back.
Daily-installment lender	Yes, the same as SLE.	Keeps working, with a no-signal notice, and uploads when it is back.
MATIAL	Yes, the same as SLE, and only the owner can read it.	Everything can be viewed; creating or saving waits for the connection.
Oro Gym	Partly: each member has a history of sign-ups and payments, but there is no general change log.	Keeps working, with a notice, and uploads when it is back.

What if I am not around one day?

The code is yours from the final payment, by contract.

If one day you want to carry on with another developer, I hand over the repository, the database and the domain, documented, without you having to ask anyone for permission. While maintenance lasts, I run them.

Every system has its written technical sheet: how it is built, where each piece of data lives and how it is published. That is what the next developer gets.

What gets signed?

Before I write a line of code, we sign a proposal with a fixed price.

The scope goes in an annex: what is in, what is out, and the dates for the demo, the adjustments and the handover. Anything that comes up later and is not in the annex is quoted separately, before it is done.

Payments	Half on signing and half on handover. No subscription and no per-user fee.
Ownership	The code is yours from the final payment, by contract (Terms, section 6).
Confidentiality	What you show me to do the work stays there unless you allow it in writing (section 8). If your company has its own NDA, I sign it before I see anything.
Warranty	After handover, 30 to 90 days of adjustments at no charge depending on the tier: bugs and small changes (section 7).
Delays	If a deadline is missed through my fault, compensation is agreed (section 5). If something is missing on your side, the schedule moves.
Cancellation	If you cancel before handover, the initial half is not refunded. If it is because I failed to deliver, I refund the part of the work I did not deliver (section 9).

What is support like?

With a plan, you write to me by email or WhatsApp and I answer the same day.

A monitor opens each system from outside several times a day. If it does not open, it tries again half a minute later, and if it is still down I get an email right then: the idea is that I find out before you do.

How is it invoiced?

Prices are published in US dollars. In Argentina they are invoiced in pesos at the MEP dollar rate of the payment day (Terms, section 4).

The CUIT, VAT status and invoice type come with the proposal.

A system or a website is paid once: half on signing and half on handover. Maintenance is month to month, with no lock-in.

Prices

Systems and websites are paid once: half to start and half on handover, with no subscription and no per-user fee.

Management systems · paid once		
Base	**USD 1,000**	3 to 5 weeks · Like Nacho's, at Oro Gym
Intermediate	**USD 2,000**	5 to 8 weeks · Like Marcela's, at SLE Mensajería, or Javier's, at MATIAL
Advanced	**USD 3,000**	8 to 12 weeks · Like the one I built for a lender in Mendoza
Full	**USD 4,000**	10 to 14 weeks
Websites · paid once		
Essential	**USD 500**	1 to 2 weeks
Complete	**USD 1,500**	2 to 4 weeks
Premium	**USD 2,500**	4 to 6 weeks
The WhatsApp that answers		
Setup	**USD 1,500**	plus USD 120 a month. Meta bills the messages separately.
Maintenance		
On-call	**USD 100 a month**	
On-call + Improvements	**USD 150 a month**	

Prices as of November 2026, in US dollars. Up to date at yustalabs.com/en/pricing.

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The short form, at yustalabs.com/en/for-companies